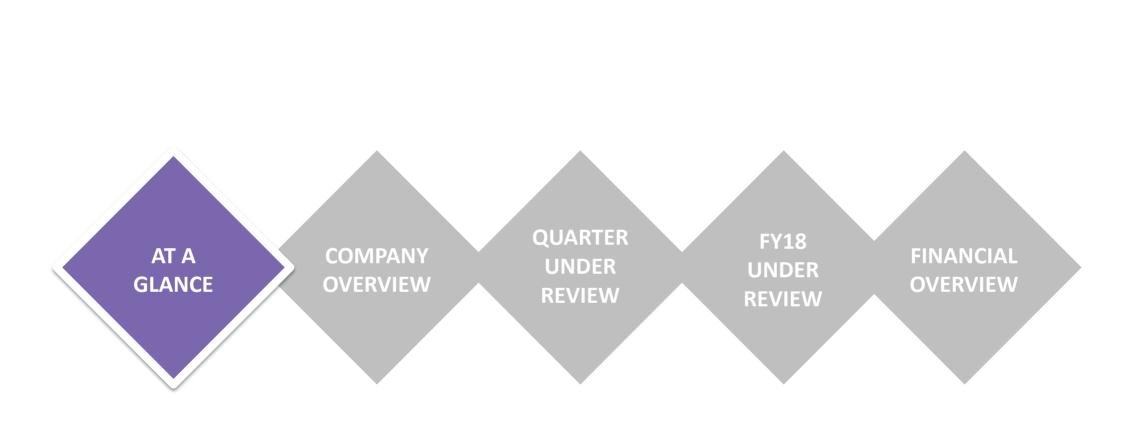


## SVP Global Ventures Ltd.

EARNINGS PRESENTATION Q4-FY18 / FY18









### **Company at Glance**

SkriVallabk Pittie Group

One of the largest Indian manufacturers of compact cotton

yarn

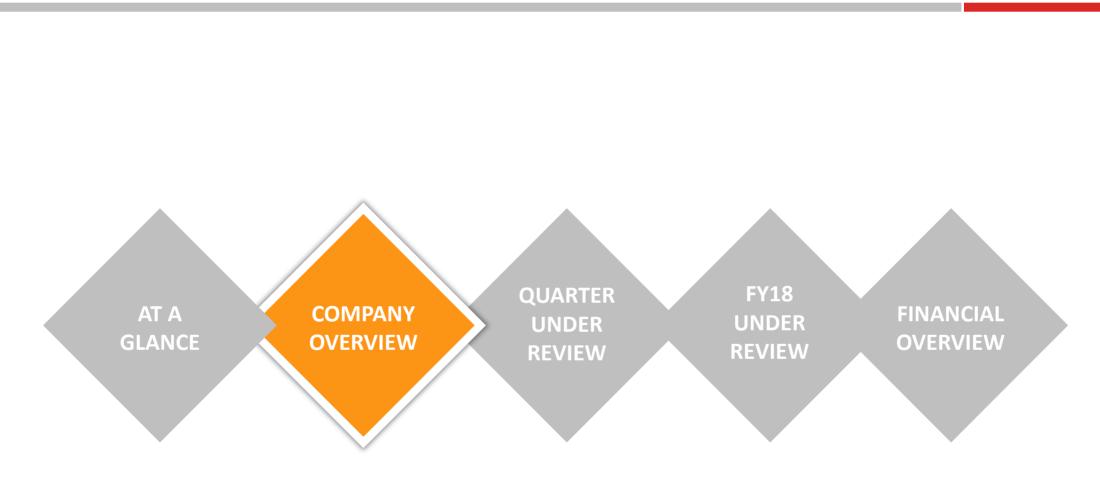
Attractive Rajasthan state subsidy scheme giving significant competitive advantage

Over 200 years of combined Experience of Promoters & management Doubling existing capacity by adding 3,00,000 spindles and 7,000 rotors in Oman

First Indian player to set up compact cotton spinning plant in Oman

Total Income FY2017 - INR 19,221 Mn FY2018 – INR 25,432 Mn EBITDA FY2017 - INR 1,343 Mn FY2018 – INR 2,739 Mn PAT FY2017 - INR 159 Mn FY2018 – INR 680 Mn









# SVP Global Ventures Ltd. (SVP) is one of the largest players in the fast growing and higher margin compact yarn business.

- Professionally managed Company led by dynamic promoter Mr. Chirag Pittie, backed by a strong & well experienced Management team with 200+ years of combined experience in the Textile business.
- SVP is a leading player in the value added compact yarn business with state of the art units and 1,50,000 spindles manufacturing capacity.
- Strong Focus on Automation and Technology (Best in-line machines sourced from global leaders) to lead to better productivity and throughput.
- Strong Brands in the value added yarn market enjoying a good reputation.
- Experts in sourcing superior quality raw material leading to higher quality yarns.
- Exports to China, Bangladesh, Pakistan, Vietnam, Portugal, Turkey etc.
- Wide distribution network spanning across major textile marketing centres in India.

Marquee Domestic Clients		ients	Product Portfolio		Installed Capacity				
		~	Compact Cotton Yarn			400/	600/		
	Nandan	Open End Yarn	FY1	FY18	40%	60%	2,50,000 Spindles		
Value through values			Blended Yarn		FY16		100%	1,00,000 Spindles	
			Cotton Yarn			Trad	itional 🗧 Co	ompact	



ShriVallabh Pittie Group (SVP) has signed a land lease agreement to establish a new \$300-million plant in Sohar Freezone to manufacture a wide range of cotton yarn.

- The plant is to be operated as **SV Pittie Sohar Textiles FZC-LLC**, will be a subsidiary of SVP Global Ventures.
- Phase I debt has been fully tied up and Phase II mandate has been awarded.
- The plant will import **1,00,000 tons** of cotton fibre annually through Sohar Port from USA, Africa, Australia and India.
- The new SVP facility will be the first step in establishing a fully-fledged textile cluster in Sohar Freezone.
- Ms. Neelima Vyas has been appointed as CEO of SV Pittie Sohar textiles (FZC) LLC. She has worked with Sohar Free Zone for 8 years as Director.



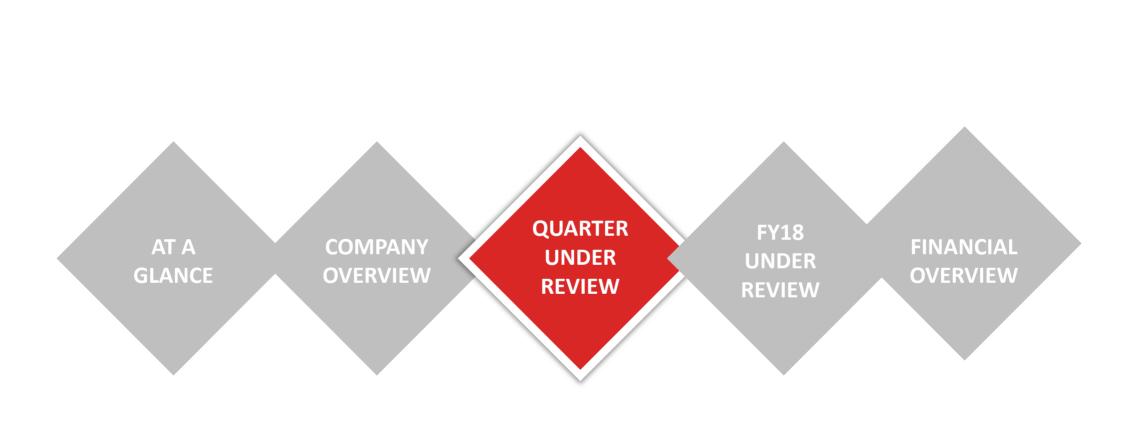
Particulars	Phase - I	Phase - II
Capacity	1,50,000 Spindles & 3,500 Rotors	1,50,000 Spindles & 3,500 Rotors
Project Cost	\$ 150Mn	\$ 150Mn
Funding	Debt: \$ 105Mn Equity: \$ 45Mn	Debt: \$ 105Mn Equity: \$ 45Mn

Very low power tariff Proximity to port Competitive land value Tax free zone

• The Project report for the new plant is prepared by PWC and ITCOT.









### (Consolidated Quarter Performance)

Total Income*	<ul> <li>INR 8,042 Mn</li> <li>Growth of 17.1% Y-o-Y</li> </ul>
EBITDA	<ul> <li>INR 703 Mn</li> <li>Growth of 30.2% Y-oY</li> </ul>
EBITDA Margins	<ul><li> 8.74%</li><li> Growth of 88 Bps Y-o-Y</li></ul>
PAT	<ul> <li>INR 124 Mn</li> <li>Growth of 49.4% Y-o-Y</li> </ul>
PAT Margins	<ul><li> 1.54%</li><li> Growth of 33 Bps Y-o-Y</li></ul>
Basic EPS	<ul><li>INR 9.38</li><li>Growth of 43.0% Y-o-Y</li></ul>





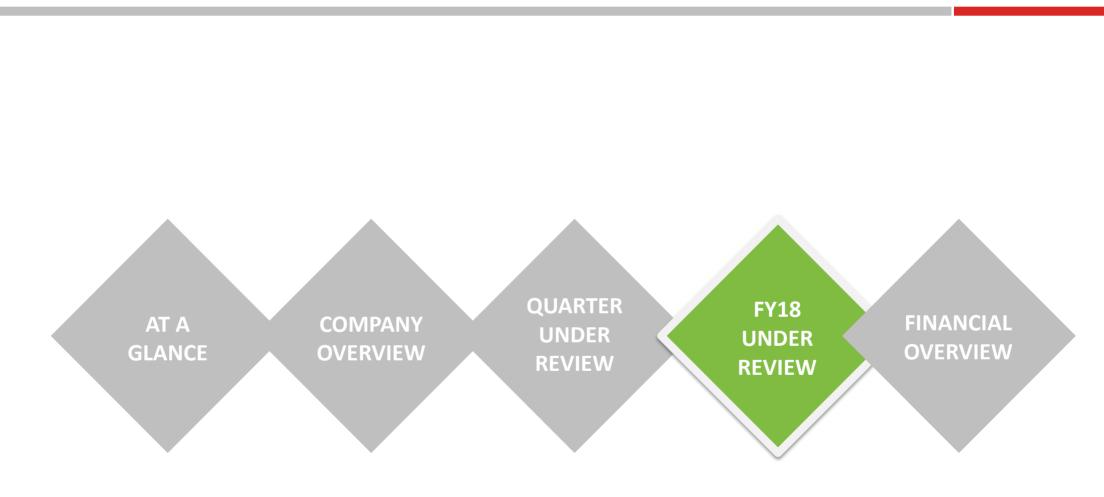
INCOME STATEMENT (INR MN)	Q4-FY18	Q3-FY18	Q-o-Q	Q4-FY17	Y-o-Y
Total Income*	487	359	35.7%	51	854.9%
Total Expenses	415	290	43.1%	35	NA
EBITDA	72	69	4.3%	16	350.0%
EBITDA Margins (%)	14.78%	19.22%	(444) Bps	31.37%	NA
Depreciation	24	22	9.1%	10	140.0%
EBIT	48	47	2.1%	6	700.0%
EBIT Margins (%)	9.86%	13.09%	(323) Bps	11.76%	(190) Bps
Finance Cost	24	24	NA	5	380.0%
Profit Before Tax	24	23	4.3%	1	NA
Тах	-	-	NA	-	NA
Profit After Tax	24	23	4.3%	1	NA
PAT Margins (%)	4.93%	6.41%	(148) Bps	1.96%	297 Bps
Other Comprehensive Income	-	-	NA	-	NA
Total Comprehensive Income	24	23	4.3%	1	NA
EPS Basic (INR)	1.87	1.82	2.7%	0.08	NA





INCOME STATEMENT (INR MN)	Q4-FY18	Q3-FY18	Q-o-Q	Q4-FY17	Y-o-Y
Total Income*	8,042	7,113	13.1%	6,867	17.1%
Total Expenses	7,339	6,382	15.0%	6,327	16.0%
EBITDA	703	731	(3.8)%	540	30.2%
EBITDA Margins(%)	8.74%	10.28%	(154) Bps	7.86%	88 Bps
Depreciation	220	188	17.0%	165	33.3%
EBIT	483	543	(11.0)%	375	28.8%
EBIT Margins (%)	6.01%	7.63%	(162) Bps	5.46%	55 Bps
Finance Cost	353	342	3.2%	292	20.9%
Profit Before Tax	130	201	(35.3)%	83	56.6%
Тах	6	-	NA	-	NA
Profit After Tax	124	201	(38.3)%	83	49.4%
PAT Margins (%)	1.54%	2.83%	(129) Bps	1.21%	33 Bps
Other Comprehensive Income	(6)	-	NA	-	NA
Total Comprehensive Income	118	201	(41.3)%	83	42.2%
EPS Basic (INR)	9.38	15.88	(40.9)%	6.56	43.0%





Since 1898



### (Consolidated Annual Performance)

Total Income*	<ul> <li>INR 25,432 Mn</li> <li>Growth of 32.3% Y-o-Y</li> </ul>
EBITDA	<ul> <li>INR 2,739 Mn</li> <li>Growth of 103.9% Y-oY</li> </ul>
EBITDA Margins	<ul><li>10.77%</li><li>Growth of 378 Bps Y-o-Y</li></ul>
PAT	<ul> <li>INR 680 Mn</li> <li>Growth of 327.7% Y-o-Y</li> </ul>
PAT Margins	<ul><li> 2.67%</li><li> Growth of 184 Bps Y-o-Y</li></ul>
Basic EPS	<ul> <li>INR 53.27</li> <li>Growth of 322.1% Y-o-Y</li> </ul>





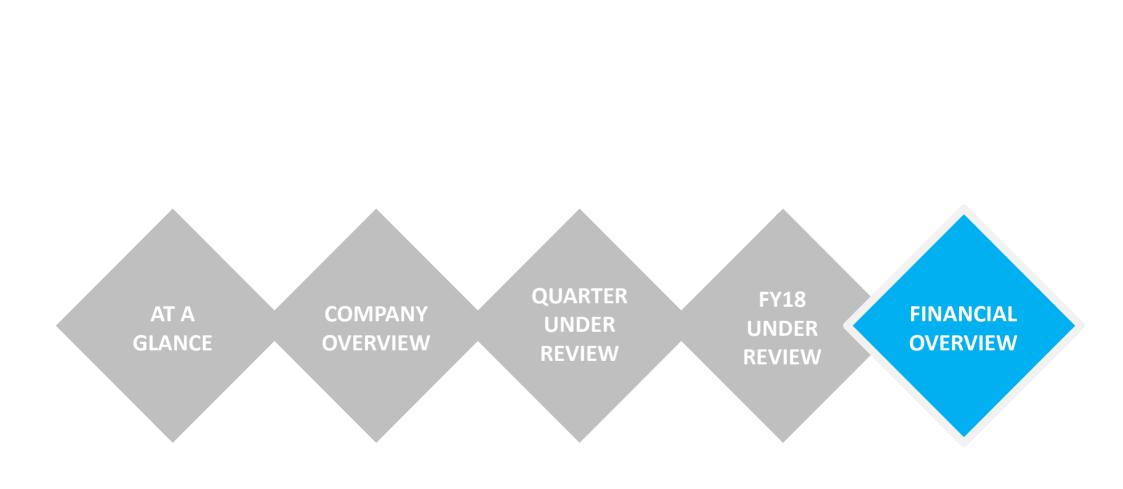
INCOME STATEMENT (INR MN)	FY18	FY17	Y-o-Y
Total Income*	1,540	56	NA
Total Expenses	1,256	38	NA
EBITDA	284	18	NA
EBITDA Margins (%)	18.44%	32.14%	NA
Depreciation	90	11	718.2%
EBIT	194	7	NA
EBIT Margins (%)	12.60%	12.50%	10 Bps
Finance Cost	92	5	NA
Profit Before Tax	102	2	NA
Тах	-	-	NA
Profit After Tax	102	2	NA
PAT Margins (%)	6.62%	3.57%	305 Bps
Other Comprehensive Income	-	-	NA
Total Comprehensive Income	102	2	NA
EPS Basic (INR)	8.03	0.14	NA





INCOME STATEMENT (INR MN)	FY18	FY17	Y-o-Y
Total Income*	25,432	19,221	32.3%
Total Expenses	22,693	17,878	26.9%
EBITDA	2,739	1,343	103.9%
EBITDA Margins (%)	10.77%	6.99%	378 Bps
Depreciation	744	333	123.4%
EBIT	1,995	1,010	97.5%
EBIT Margins (%)	7.84%	5.25%	259 Bps
Finance Cost	1,309	836	56.6%
Profit Before Tax	686	174	294.3%
Тах	6	15	(60.0)%
Profit After Tax	680	159	327.7%
PAT Margins (%)	2.67%	0.83%	184 Bps
Other Comprehensive Income	(6)	-	NA
Total Comprehensive Income	674	159	323.9%
EPS Basic (INR)	53.27	12.62	322.1%





Since 1898





INCOME STATEMENT (INR MN)	FY16	FY17**	FY18**
Total Income*	170.2	56	1,540
Total Expenses	165.6	38	1,256
EBITDA	4.6	18	284
EBITDA Margins (%)	2.70%	32.14%	18.44%
Depreciation	1.1	11	90
EBIT	3.5	7	194
EBIT Margins (%)	2.06%	12.50%	12.60%
Finance Cost	2	5	92
Profit Before Tax	1.5	2	102
Тах	0.8	-	-
Profit After Tax	0.7	2	102
PAT Margins (%)	0.41%	3.57%	6.62%
Other Comprehensive Income	-	-	-
Total Comprehensive Income	0.7	2	102
EPS Basic (INR)	0.05	0.14	8.03

\*Includes other income \*\*As per IndAs





INCOME STATEMENT (INR MN)	FY16	FY17**	FY18**
Total Income*	17,878	19,221	25,432
Total Expenses	17,215	17,878	22,693
EBITDA	663	1,343	2,739
EBITDA Margins (%)	3.71%	6.99%	10.77%
Depreciation	44	333	744
EBIT	619	1,010	1,995
EBIT Margins (%)	3.46%	5.25%	7.84%
Finance Cost	504	836	1,309
Profit Before Tax	115	174	686
Тах	27	15	6
Profit After Tax	88	159	680
PAT Margins (%)	0.49%	0.83%	2.67%
Other Comprehensive Income	-	-	(6)
Total Comprehensive Income	88	159	674
EPS Basic (INR)	6.95	12.62	53.27





PARTICULARS (INR Mn)	FY17	FY18	PARTICULARS (INR Mn)	FY17	FY18
EQUITIES & LIABILITIES			ASSETS		
(A) Equity			Non Current Assets		
1. Equity Share Capital	127	127	(A) Property, Plant and Equipments	772	756
2. Other Equity	10	112	(B) Capital Work-in-progress	-	-
Total Equity	137	239	239(C) Investment Property		-
			(D) Goodwill	-	-
(B) LIABILITIES			(E) Other Intangible Assets	4	3
1. Non-Current Liabilities			(F) Intangible Assets under development	-	-
(a) Financial liabilities			(G) Biological Assets other than bearer plants	-	-
(i) Borrowings	1,841	1,790	(H) Financial Assets		
(ii) Trade Payables	-	-	(i) Investments	1,031	1,031
(iii) Other Financials Liabilities	-	-	(ii) Trade Receivables	-	-
(b) Provisions	-	-	(iii) Loans	-	-
(c) Deferred Tax Liabilities (Net)	1	1	(iv) Others (to be specified)	-	-
(d) Other Non-Current Liabilities	-	-	(I) Deferred Tax Assets (Net)	-	-
2. Current Liabilities			(i) Other Non Current Assets	11	-
(a) Financial liabilities	-	-	Total Non Current Assets	1,818	1,790
(i) Borrowings	189	249	Current Assets		
(ii) Trade Payables	32	54	(A) Inventories	247	269
(iii) Other Financial Liabilities	-	-	(B) Financial Assets		
(B) Other Current Liabilities	46	118	(i) Investments	-	-
(C) Provisions	4	20	(ii) Trade Receivables	73	328
(D) Current Tax Liabilities (Net)	-	-	(iii) Cash & cash equivalents	3	6
Total Liabilities	2,113	2,232	(iv) Bank balances other than (iii)	45	26
			(v) Loans	-	1
			(C) Current Tax Assets (Net)	-	-
			(D) Other Current Assets	64	51
			Total Current Assets	432	681
<b>GRAND TOTAL - EQUITIES &amp; LIABILITES</b>	2,250	2,471	GRAND TOTAL – ASSETS	2,250	2,471





PARTICULARS (INR Mn)	FY17	FY18	PARTICULARS (INR Mn)	FY17	FY18
EQUITIES & LIABILITIES			ASSETS		
(A) Equity			(1) Non Current Assets		
(1) Equity Share Capital	127	127	(A) Property, Plant and Equipment	7,654	7,718
(2) Other Equity	5,007	5,665	(B) Capital Work-in-progress	-	182
(3) Non - Controlling Interest	-	2	(C ) Investment Property	-	-
Total Equity	5,134	5,794	(D) Goodwill	4,442	4,442
(B) Liabilities			(E) Other Intangible assets	-	3
(1) Non Current Liabilities			(F) Intangible Assets Under Development	-	-
(A) Financial Liabilities			(G)Biological Assets other than bearer plants	-	-
(i) Long Term Borrowings	10,290	10,127	(H)Financial Assets	-	-
(ii) Trade Payables	-	-	(i) Investments	3	32
(iii) Other Financial Liability	-		(ii) Trade receivable	-	-
(C) Provisions	-	17	(iii) Loans	94	-
(C) Deffered Tax liabilities	35	35	(iv) Other (to be specified)	-	-
(D) Other Non-Current Liabilities (Net)	-	-	(I) Deferred Tax Assets (net)	-	-
Total Non-Current Liabilities	10,325	10,179	(J) Other Non Current Assets	160	50
			Total Non- Current Assets	12,353	12,427
(2) Current Liabilities			(2) Current Assets		
(A) Financials Liabilities			(A) Inventories	810	1,813
(i) Borrowings	4,084	5,139	(B) Financial Assets	-	-
(ii) Trade Payables	1,120		(i) Investments	-	-
(iii) Other Financial Liability	-	-	(ii) Trade Receivable	6,368	7,280
(B) Other Current Liabilities	775	1,096	(iii) Cash and Cash equivalents	182	33
(C) Provisions	79	148	(iv) Bank Balance other than (iii) above	363	314
(D) Other Current Liabilities	-	-	(v) Loans	1,085	85
Total Current Liabilities	6,058	7,043	(vi) Other	-	-
Total Liabilities	16,384	17,222	(C )Current Tax Asset (Net)	-	-
			(D) Other Current Assets	356	1,064
			Total Current Assets	9,164	10,589
<b>GRAND TOTAL - EQUITIES &amp; LIABILITES</b>	21,517	23,016	GRAND TOTAL – ASSETS	21,517	23,016





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